



Ingersoll-Rand Company

Ingersoll-Rand (Australia) Ltd  
ACN 004 099 861  
P.O. Box 906  
Archerfield, Qld.  
Australia 4108  
Ph 617 3246 6255  
Fax 617 3278 0668  
[www.ingersoll-rand.com](http://www.ingersoll-rand.com)

30<sup>th</sup> June 2004  
Mr. Paul Smart  
Lanotec  
1317 Ipswich Rd.  
Rocklea  
Qld.  
4108

RE: Corrosion control project using Lanotec Products.

Dear Paul,

Thank you and Lanotec for your recent and ongoing support for the delivery of solutions and product to one of our major customers. The use of Lanotec proved that failure of pull-down chains on large blast-hole drill rigs operating in extremely harsh and low pH environments was associated with corrosion induced fatigue and cyclic fatigue from lack of lubrication. This has averted extremely costly warranty claims on Ingersoll-Rand and has restored faith in the engineering integrity of the machines in question.

I am sure that any person or company seeking a solution for corrosion control or lubricants for use in harsh environments, would find Lanotec the right product for the application.

Sincerely

Grant Field  
Asia Pacific Engineering Manager  
Ingersoll-Rand Drilling Solutions